

## **COVER LETTER TEMPLATE AND CHECKLIST**

## **Summary:**

- Always keep your cover letter to one page.
- Do not try and make the margins smaller to fit more on a page this will look messy and come across like you do not have the ability to write succinctly and clearly.
- Try and keep the font at size 11 or 12.
- Always tailor your cover letter to the role by including as many facts and statistics as you can about the firm.
- If you are applying for a job, explain when you are available for an interview or what notice period you need to give.
- Finish the cover letter with something the recruiter will remember.
- Thank the recruiter for their consideration and that you look forward to hearing from them.
- Finally, ask a friend to proof your cover letter for any silly grammatical errors or typos.



# **Explanatory Note**

#### **Paragraph 1: Introduction**

#### **Checklist:**

- 100 words.
- Academic background.
- Work experience placement, Training Contract or Vacation Scheme.
- A very brief introduction of why you are applying to/interested in the firm.

#### **Example:**

I am a [second year LLB undergraduate student] at the [University of x] and I am writing to apply for the [2022 Vacation Scheme] at [x firm]. Following an [open day, insight event or speaking with [x]] at the firm, I learnt about the firm's success within [x], their core values of [x] and their [x approach] to their training contract program which in turn developed an interest in pursuing a legal career at [x firm].

## Paragraph 2: Why law?

#### **Checklist:**

- 150-200 words.
- The initial "spark" of law: (event + action) + consequent = niche and interest in firm/spark.
- Spark should link to the next 2-3 activities that lead you to commercial law and explain your interest in the specific niche that makes you interested in that firm.

#### **Example:**

#### Spark:

My interest for a career in law was sparked during [an open day/module/work experience] where I [wrote an essay/completed a case study/took part in a negotiation task/attended a discussion panel/completed a group assignment].

#### **Consequent Actions:**

Subsequently, I then went on to [insert activity here] where I completed [insert task here] and enjoyed [enhancing my understanding of commercial issues the legal sector faces/examining evidence to ensure a fiscally beneficial outcome for a client/collaboratively sought a commercially viable solution for a client] ...

## Interest in the firm:

Following these experiences, I would like to train at [x] firm which [insert your interests that you mention in your experiences] where I will be tasked with [insert a firm aspect which is unique to the firm you are applying to].

#### Paragraph 3: Why the firm?

## **Checklist:**

- 200-300 words.
- Things to discuss (focus on three of these).
  - 1. Strengths in Practice
  - 2. Quality of firm's work and clients
  - 3. Firm's business strategy
  - 4. Training programme



- 5. Cases or lawyers that you would like to work on/with
- 6. Firm's culture
- For each of the three, you must explain why it links back to you.
- After the three are discussed, conclude on a point about the training programme and why it links back to you.

#### **Example:**

## **Strength in practice areas:**

[x]'s success within practice area [x] as shown by their recent [award/tier ranking] presents an exciting opportunity to develop my prior [experiences/interest] in [x practice area] as a trainee at [x] firm.

## **Quality of work/client:**

Reading about [x]'s role in advising [x on merger/transaction/acquisition/of x] I was impressed by [x's strong cross-border capabilities/in-depth legal knowledge/utilisation of technology]. I enjoyed learning/applying this at [work experience/module/essay] and would be excited by the opportunity to apply this as a trainee at [x].

## **Firms Business Strategy:**

[Reading/discussing/learning] about the firm's business strategy, I noted its [recent merger/international approach/business model]. I admired this approach because it [highlight's the firm ability to innovate to meet new client demands/caters to a diverse client range/operates a unique structure]. As an undergraduate, I have [attended workshops/modules/written essays] which highlights how [x]'s strategy will foster growth and thus an ideal environment as a trainee.

## **Training Programme:**

## <u>Intake</u>

Small: [x]'s small intake of [x] trainees are also appealing as it grants trainees exposure to complex transactions and direct client contact early on. After [insert pro bono/work experience] I have gained experience working directly with clients which would enable my success in a small trainee intake at [x].

Medium/larger: [x]'s trainee intake of [x] trainee is also appealing as it will enable trainees the opportunity to work collaboratively, which is important considering the [values/goals/team structure] at [x].

#### **Structure**

From [reading about/attending an open day] about [x], I became interested in [x]'s [non-rotational/entrepreneurial/high-client exposure/training program structure]. This approach enhances [x]'s success as it [provides high-client exposure early in training/teaches trainees early responsibility/ teaches trainees how to establish client relationships/ensures diversity in seats] which ensures [x] has a competitive advantage as [client's prefer longstanding relationships/specified client advice].

#### **Culture:**

Learning about the [values/goals/traits] that [x] embraces such as [entrepreneurial/business-minded/collaborative] I found that these [values/goals/traits] would contribute to [x]'s competitive advantage as [client's will value [x]'s [values/goals/traits] as it ensures a more commercially minded outcome/it reflects their own client base/employees are more motivated to work].



#### Conclusion

I am excited by [[x]'s training strategy mentioned earlier] because I [enjoy early responsibility/enjoy deadlines/enjoy collaborative work] as exemplified by [STAR method].

#### Paragraph 4: Why You?

- 200-250 words.
- Explain three key traits you possess.
- Explain why they are important to the firm.
- Make them quantifiable and link back to your specific experiences.

#### **Example:**

I possess the ideal combination of skills to become a successful [lawyer/paralegal/work experience student]. For example, I have demonstrated strong [communication/collaboration/time management/resilience/organisation/leadership/teamwork skills] through [insert experience] where I achieved [insert result]. I developed [x] skill when I [STAR method]. [Insert skill] is also important because [explain why it will make you a good lawyer/paralegal/work experience student]. I developed this skill when I [STAR method] ...

## **Paragraph 5: Conclusion**

- 50 words.
- Summarise your intentions and why you are applying.
- Sign off the cover letter with the correct salutations.

## **Example:**

I am confident that the competencies I have developed from my degree, work experience and other activities listed above will enable me to excel as a trainee at [x] firm.

Thank you for taking the time to read my application. I look forward to hearing from you.

[Yours sincerely/Yours faithfully],

First Name, Last Name



# **Checklist Table**

Paragraph 1: Introduction	
Checklist	Example
<ul> <li>100 words.</li> <li>Academic         background.</li> <li>Work experience         placement, Training         contract or Vacation         scheme.</li> <li>A very brief         introduction of what         sparked your         interest in the firm.</li> </ul>	I am a [second year LLB undergraduate student] at the [University of x] and I am writing to apply for the [2022 Vacation Scheme] at [x firm]. Following an [open day, insight event or speaking with [x]] at the firm, I learnt about the firm's success within [x], their core values of [x] and their [x approach] to their training contract program which in turn developed an interest in pursuing a legal career at [x firm].
	Paragraph 2: Why commercial law
Checklist	Example
<ul> <li>150-200 words.</li> <li>The initial "spark" of commercial law: event + action = spark.</li> <li>Spark should link to the next 2-3 activities that lead you to commercial law and explain your interest in the specific niche that makes you interested in that firm.</li> <li>Formula: Spark (event + action) + Consequent Action = Niche and interest in firm</li> </ul>	My interest for a career in law was sparked during [an open day/module/work experience] where I [wrote an essay/completed a case study/took part in a negotiation task/attended a discussion panel/completed a group assignment].  Consequent Actions: Subsequently, I then went on to [insert activity here] where I completed [insert task here] and enjoyed [enhancing my understanding of commercial issues the legal sector faces/examining evidence to ensure a fiscally beneficial outcome for a client/collaboratively sought a commercially viable solution for a client]  Interest in the firm: Following these experiences, I would like to train at [x] firm which [insert your interests that you mention in your experiences] where I will be tasked with [insert a firm aspect which is unique to the firm you are applying to].
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61 111 .	Paragraph 3: Why the firm?
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- Things to discuss (focus on 3 of these).
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  - 5. Cases or lawyers that you would like to work on/with
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- For each of the three, must explain why it links back to you.
- After the three are discussed, conclude on a point about the training program and why it links back to you which enables you to move on to part 3.

my prior [experiences/interest] in [x practice area] as a trainee at [x] firm.

#### Quality of work/client:

Reading about [x]'s role in advising [x on merger/transaction/acquisition/of x] I was impressed by [x's strong cross-border capabilities/in-depth legal knowledge/utilisation of technology]. I enjoyed learning/applying this at [work experience/module/essay] and would be excited by the opportunity to apply this as a trainee at [x].

## Firms Business Strategy:

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## **Training Programme:**

#### Intake

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these [values/goals/traits] would contribute to [x]'s competitive advantage as [client's will value [x]'s [values/goals/traits] as it ensures a more commercially minded outcome/it reflects their own client base/employees are more motivated to work]. Conclusion I am excited by [[x]'s training strategy mentioned earlier] because I [enjoy early responsibility/enjoy deadlines/enjoy collaborative work] as exemplified by [STAR method]. Paragraph 4: Why You? **Checklist** Example 200-250 words. I possess the ideal combination of skills to become a successful [lawyer/paralegal/work experience student]. For example, I have Explain three key demonstrated strong [communication/collaboration/time traits you possess. Explain why they management/resilience/organisation/leadership/teamwork skills] through [insert experience] where I achieved [insert are important at the result]. I developed [x] skill when I [STAR method]. [Insert skill] is firm. Make them also important because [explain why it will make you a good lawyer/paralegal/work experience student]. I developed this quantifiable and skill when I [STAR method] ... link back to your specific experiences. **Paragraph 5: Conclusion Checklist: Example:** 50 words. I am confident that the competencies I have developed from my degree, work experience and other activities listed above will Summarise your intention to apply. enable me to excel as a trainee at [x] firm. Sign off the cover letter. Thank you for taking the time to read my application. I look forward to hearing from you. [Yours sincerely/Yours faithfully], First Name, Last Name

